

RFP 2008-08
Offender Monitoring Services
Questions and Responses

- Q. Page 5/Specification (S44) and Page 10/Specification (S104): Including the complete address of a vendor's primary and redundant systems in a public information document puts the locations at much greater risk for intrusions and other types of security breaches. Please clarify if vendors can list the city and state in which their primary and redundant systems are located.
- A. You may list the mailing/official address for these locations, rather than disclose the address of the actual site (if it is confidential).
- Q. RFP 2008-08 does not specify who will be responsible for the cost associated with lost and damaged equipment. Will the NY DOP be responsible for paying for lost and damaged equipment? If so, how will including this cost in our pricing proposal effect the overall pricing evaluation?
- A. Attachment B, pg. 5, Item I and pg. 11 items H clearly states our requirement for "maintenance and repairs".
- Q. RFP 2008-08:Page 5 of Attachment B, H. Accessories and Spare Specifications and Page 11 of Attachment B, G. Accessories and Spare Specifications the DOP is requiring vendors to provide 25 spare units of each type of proposed equipment. Typically if a customer exceeds the spare allotment, vendors charge for additional spare unit on the shelf. Will the NY DOP be willing to pay for excess spare charges that exceed the spare requirements in the RFP? If yes, how will including these costs in our pricing proposal effect the overall pricing evaluation?
- A. DOP anticipates that 25 spare units will be sufficient.
- Q. How many and what type of units have been lost over the past 12 months of the NY DOP electronic monitoring program?
- A. Any information regarding current contractors is considered a Freedom of Information Request and should be directed to the DOP Counsel. Please forward an official request to Mr. Terrence Tracy, NYS Division of Parole, 97 Central Avenue, Albany, NY 12206.
- Q. Who is the incumbent contractor? Will the Division of Parole (DOP) release a copy of the current contract? How many units, of each type of equipment currently in use, were used during the previous contract period on an average daily basis? How much equipment of each type was lost, damaged or stolen during the previous contract period?

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- Q. Terminated and Expired Contracts: On page 4 of the RFP, bullet #4, the DOP requires "a listing of terminated and expired contracts for EM equipment and Monitoring Services during the past three (3) years..." A listing such as this could take a substantial amount of time and manpower to compile for companies with hundreds of active and past accounts. Will the DOP consider accepting five recent terminated and/or expired contracts?
- A. No, we cannot make this change.
- Q. MWBE Requirements: On page 5 of the RFP, the last bullet on the page lists target percentages for MWBE business participation on the anticipated contract. We do not subcontract to any third parties for provision of our services or equipment. Due to strict service-level agreements and requirements for confidentiality, we view our policy against subcontracting as a competitive advantage and a significant benefit to our customers. Will the DOP change the language from "required" to "desirable" for participation with MWBE affiliates?
- A. No, we cannot make this change.
- Q. Specification 11 is a mandatory specification requiring the receiver to detect attempts to duplicate a Radio Frequency (RF) signal from the transmitter. Some vendors meet the intent of this specification (e.g., circumvent attempts to duplicate the RF signal) without actually detecting duplication attempts. Will the DOP consider changing this to a "desirable" specification?
- A. No, we cannot make this change.
- Q. Specifications 39 and 99 are mandatory specifications, both requiring that the central computer monitoring system provide for unlimited curfew periods each day. Many bidders are capable of meeting the needs of the DOP without having "unlimited" schedule changes. Would the DOP be willing to change the language requiring unlimited schedule windows to multiple schedule windows?
- A. No, we cannot make this change.
- Q. Specifications 55 and 121 are mandatory specifications requiring vendors to notify participants, at the discretion of the designated Division staff, of alerts for tampers, zone violations or curfew violations. These notifications to offenders are to be made via fax, email or remote terminal. Will the DOP consider changing participant notifications to "desirable" specifications? Otherwise, will the DOP consider adding Direct Voice communication to the notification methods?
- A. No, we cannot make this change.

- Q. Specifications 24 and 110 require an outline of our training program. These are both listed as mandatory requirements. It appears from the language in the proposal format that the DOP wants the Training Outline in Section 5. Please confirm that this is true. If the Training Outline does not belong in Section 5, will the DOP consider allowing bidders to include the training outlines as attachments which will not count against the 30-page response limit? Otherwise, will the DOP consider changing these to “desirable” specifications?
- A. Specifications 24 and 110 are mandatory items listed on the proposal response narrative index sheet (attachment E). The required attachments and all other items will not be counted toward the 30 page maximum. Please see Section III, Proposal Format.
- Q. Regarding the Financial Data requirements in Section V. Specific Items to Address--audited financial data is generally not required for privately traded companies, as reviewed financial data by certified CPAs is considered sufficient. Requiring audited financial would essentially limit the pool of contractors to publicly traded companies, would the DOP be willing to accept reviewed financial data?
- A. The requirements are as stated.
- Q. Is the DOP interested in an Offender funded model?
- A. No. DOP is not interested.
- Q. You specify a Radio Frequency Device for your Level 1 monitoring. As you know, there are many technologies out there that can achieve the same level of monitoring with more updated technology exceeding the capabilities of RF. To achieve the desired outcome of remote offender flow from one level to another, is the DOP willing to remove the requirement of an RF device for Level 1 as long as the technology meets or exceeds the requirements?
- A. No.
- Q. In Scope of Services question S44 and S104, you specify that the complete address of both primary and redundant servers is required. Doing so causes a security issue, will DOP allow bidders to provide simply the city and state for the purpose of the response?
- A. You may list the mailing/official address for these locations, rather than disclose the address of the actual site (if it is confidential).