

**NYS Department of Corrections and Community Supervision
IFB 2017-11 Urinalysis Analyzers**

Questions and Answers

1. Bid due date clarification. The cover page states a bid due date of September 22, 2017. However on page 5 - Key Events/Dates – the bid due date is listed as September 25, 2017. What is the correct bid due date?

The correct due date is September 25, 2017.

2. Page 27 Clarifications: Clarify Estimated Annual Quantity Column – The numbers listed are the test volumes or assay cutoff levels?

Estimated quantity is for test volumes. See answer to Question 5a for cutoff levels.

3. Clarify Reagent column – Each kit size has a different price. In the best interest of the DOCCS to show true cost comparison, please insert a Cost Per Test, Annual Test Volume by Location, Kit Size and Kit Quantity column for each assay so that Siemens can provide pricing accuracy (please see attached sample sheet).

DOCCS will not provide amount per location. Typical kit size is 110ml pricing can be provided for other volume reagents too. Overall quantity is approximately 86,000 tests per drug, for total 344,000 tests.

4. Page 27-28 Reagents – In terms of cost containment, please list how you are currently testing for the following:

- Carisoprodol
- Benzoylcegonine (Cocaine Metabolite)
- Tricyclic Antidepressants
- Tapentadol
- Zolpidem
- Serum benzodiazepine/barbiturate

DOCCS is not currently testing for these substances. However, should the need arise we are asking for pricing on them for future testing ability.

5. Please clarify test volume and panel, with the understanding that there are 52 locations each with an instrument running samples routinely:

Bid Section page 25, SCOPE OF SERVICES, OVERVIEW: paragraph 2
The Overview of your IFB states THC, Opiates, Buprenorphine, and Synthetic Cannabinoids are the most common panel with 344,000 tests run annually. However; your BID COST SHEET (page 27) indicates kit quantities, which do not match these numbers or drugs. The kit quantity column in your bid cost sheet looks instead like these are the cutoffs for each drug.

- a. Please confirm the kit quantity AND cutoff for each drug on the bid cost sheet.

Cutoffs are as follows:

THC 50ng
Opiate 300ng
Buprenorphine 10ng
Synthetic Cannabinoids 10ng

- b. What is the current price per test for each of the drugs listed on your bid cost sheet?

THC – \$.45
Opiate – \$.49
Buprenorphine – \$.65
Synthetic Cannabinoids – \$1.59

Excluding machine, reagents and consumables.

- c. Please confirm correct number of tests expected to be run annually and indicate if the number provided is per location or for all 52 locations in combination.

The number of tests is approximately 86,000 per drug. Based on current screening equates to approximately 344,000 tests for all 52 locations.

6. Based on the timelines Page 5 **GENERAL INFORMATION: KEY EVENTS/DATES**: please define the timeline to be followed for the installation of instruments.

Bids Due to DOCCS	September 25, 2017
Tentative Award Made (estimated)	October 2, 2017
Contract Start Date	December 1, 2017

- a. Will 52 instruments need to be installed between the Award date and Contract Start Date? **The implementation for analyzers will be rolled out post contract award.**
- b. Or will instruments need to be installed beginning on/after the contract start date? If this is the case, what is the timeline for all 52 instruments to be installed? **A mutually agreed upon schedule will be determined by DOCCS and the awardee.**
7. Since your current test panel includes reagents that are all liquid stable (do not require reconstitution) will you specify that reagents must be “liquid ready to use” in specifications? (Not noted in bid request)

We will evaluate bids including whether or not reagents included in pricing are liquid ready to use or not.

8. What LIS system will you be using? (Not specified in bid request)

DOCCS has a computer program to monitor drug testing. Future connectivity to a vendor supplied program may be possible.

9. Which LIS system are you currently using?

DOCCS currently utilizes a proprietary program.

10. Do you intend on going forward with the same LIS system in the new contract?

Initially yes. However, DOCCS will consider alternatives in the future. Bidders are encouraged to include LIS system information with their bid.

11. What is included in the price per test for reagents? For example, does it include the instrument, service on the instrument, calibrators and controls?

Price per test provided for reagents is all inclusive.