

**NYS Department of Corrections and Community Supervision
IFB 2017-04 Drug Testing Services
March 20, 2017**

Questions and Answers

Q1) Can we get the pricing from the previous bid?

A1) **See Attached.**

Q2) Can I quote a 6 panel or a 10 panel with reflex testing. I pretty sure I can get the pricing where the incumbent lab is probably charging for a 3 panel

A2) **IFB stands as written. Bid Cost sheet cannot be altered.**

Q3) The testing I'm offering would include fentanyl. So there would be no additional pricing for the screen just the confirmation.

A3) **IFB stands as written. Bid Cost sheet cannot be altered.**

Q4) Are we ONLY allowed to offer substances listed on the IFB or can we provide a list of substances they can choose from to be client specific? (The reason I ask is I don't see Tramadol, Suboxeon, Methadone, 6am the metabolite for heroin).

A4) **Only what is listed in the IFB. Additional tests may be added at DOCCS discretion and be processed via contract amendment with awardee.**

Q5) Following the NIDA cut-offs with an opiate screen 300Ng you could have a NEGATIVE OPIATE while heroin and Oxycodone should be positive.

A5) **IFB stands as written.**

Q6) Based on the volume listed it looks like you DOCCS only did 1810 total samples. That means each DOCCS (23) locations did 79 samples in a calendar year that means 1 point 5 a week. Or is that 1810 represent each location did that volume.

A6) **This is an annual estimate of all locations and is being provided as an example only. There is no guarantee of the number of tests that will be requested.**

Q7) Page 15 Insurance Requirements: Can the State please provide or direct bidders to the insurance requirements they must be capable of meeting?

A7)

- **Works' Compensation (as noted on page 15)**
- **Disability Benefits Insurance (as noted on page 15)**
- **Commercial General Liability Insurance - Upon notice of Tentative Award the awardee will be notified to submit ISO occurrence form CG 00 01, or a substitute form, providing a limit of not less than \$1,000,000 each occurrence.**

Q8) Appendices A (p.30) and C (p.37) are included in the IFB. Is there supposed to be an Appendix B?

A8) No, there is not an Appendix B for this contract.

Q9) Do bidders need to complete and return with their bids the forms in Appendix C or will only the successful bidder be required to complete and submit those forms?

A9) It is preferred that these forms be submitted with the bid. However, if not submitted with the bid there is no penalty. The successful bidder is required to submit those forms.

Q10) Will the state please consider extending the deadline for bids to March 31, 2017?

A10) No.

Q11) Why is this IFB being solicited? Has the base contract elapsed, or has there been an interruption in service, in which DOCCS has opted to bid out?

A11) The contract term with the current vendor is ending.

Q12) Who is the vendor on the current contract?

A12) Technical Resource Management, DBA Norchem

Q13) Who is the laboratory conducting the actual testing?

A13) **Norchem**

Q14) Do DOCCS staff perform all specimen collections?

A14) **Yes.**

Q15) What is your current pricing for all items on the Cost Sheet?

A15) **See Attached.**

Q16) How many originals (and copies, if applicable) of the bid do you require?

A16) **One (1) original is required. No copies.**

Q17) Do you require any electronic versions of the bid (by CD or USB)?

A17) **No. They are not allowed.**

	Screen / Confirmation Type	Price
1.	Basic 3-Drug Screen	\$23.00
2.	Basic Screen samples referred for GCMS Confirmation (60%)*	\$12.50
3.	Fentanyl Screen	\$7.00
4.	Fentanyl Confirmation*	\$12.50
5.	Synthetic Screen: Spice	\$18.00
6.	Spice Confirmation*	\$15.00
7.	Synthetic Screen: Bath Salts	\$25.00
8.	Bath Salts Confirmation*	\$20.00
9.	Synthetic Screen: MDMA	\$7.00
10.	MDMA Confirmation*	\$12.50