



**An inside look at Corcraft: DOCCS Division of Industries  
February 4, 2014**

*Vision: To be the leading Correctional Industries program in the nation, known for innovation and continuous improvement, driven by integrity, teamwork, premier customer service and outstanding products.*



Auburn Correctional Facility (Cayuga County) was the second prison to open in 1824. It remains the oldest still operating facility in New York State. Inmates were contracted to make brooms, stoves and whiskey barrels within prison walls at Auburn and other early facilities. Through many advances and smarter regulations we continue to employ inmates in our correctional industries workshops except now, they are producing goods and services to support New York State, governmental entities, schools and qualifying not-for-profit organizations.

Corcraft is the market name for Division of Industries. Corcraft employs approximately 2,100 inmates and 288 civilians in 14 facilities across the state. The benefits of employing inmates in correctional industries include:

- Reducing the cost to the taxpayer to maintain inmates in prison
- Eliminating idleness, a leading cause in prison problems
- Teaching work habits and marketable skills
- Preparing for employability with outcomes to reduce recidivism



Corcraft's annual revenue is nearly \$48 million from the manufacture of a wide array of products and services. Corcraft is designated a New York State Preferred Source pursuant to Section 162.2 of the State Finance Law, meaning customers may purchase the high quality products without having to initiate a competitive bid process. According to State Use Law, products of inmate labor may not be sold to the private sector and they can only sell to state and local governments and not-for-profit organizations.

**Shops:**

Each of the shop's products and duties differ and range from tele-response services for the Department of Motor Vehicles, to highway and outdoor signs, to DOCCS very own Tenzaloy™ aluminum foundry at Elmira Correctional facility.

Facility	County	Product/Service
Albion	Orleans County	Trash Bins, metal shelving, interior plastic signs, name tags, awards
Attica	Wyoming County	File cabinets, lockers, storage cabinets, metal desks
Auburn	Cayuga County	License plates, Jamestown office systems, executive & guest seating,

		tables
Bedford Hills	Westchester County	<a href="#">Tele-Response services for NYS DMV</a>
Clinton	Clinton County	Apparel, uniforms, outerwear, underwear
Coxsackie	Greene County	Apparel, specialty fabric products
Eastern	Ulster County	Highway and other outdoor signs, mattresses, pillows, bulleting and white boards
Elmira	Chemung County	Offset printing, bindery, forms, foundry
Fishkill	Dutchess County	Specialty metal fabrications, security tables, metal furniture components
Great Meadow	Washington County	Chemical products
Greene	Greene County	<a href="#">Tele-response services for NYS DMV</a>
Green Haven	Dutchess County	Ergonomic seating, audience and side seating, classroom furniture, laminate tables and desks, office systems
Shawangunk	Ulster County	Document conversion
Wallkill	Ulster County	Prescription eyeglasses

Table 1: List of all the facility shops and the products and services they produce.

To meet the requirements of working in an industry program inmates must have graduated the twelfth grade and have a high school diploma, a high school equivalency diploma or be working towards that goal. He/she must also have English proficiency.

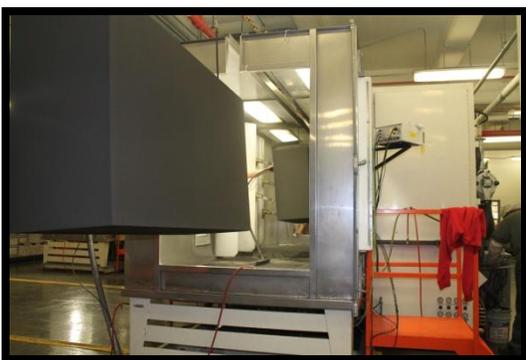
#### Attica Correctional Facility (Wyoming County): Sheet Metal Fabrication

The inmates assigned at Attica work in what is said to be largest prison sheet metal fabrication shop in the United States. Inmates at all Corcraft shops are paid based on a hourly pay scale, grade 1 thru grade 5. Each grade is based on seniority, skill level and approval.

Products produced by the inmates at Attica include file cabinets, lockers, storage cabinets, metal desks, wastebaskets and garbage cans along with metal bookcases. Inmates are trained in specific parts of the process from cutting the metal, punching holes, assembly, painting, and packaging. In July 2013, the NYC Department Sanitation put in an order for 9,000 wastebaskets and just requested an additional 797 baskets this month.



An inmate is taking down parts of a file cabinet after it has been through the "oven" which solidifies the paint to the metal. The pieces will then be assembled into metal cabinets to be shipped off to its respective buver.



Seen here are pieces of the file cabinets after they have been sprayed with the "powder paint."

The products are painted using a high technology "powder paint" system installed in 1994: paint in the form of powder adheres electromagnetically to the metal products, providing a superior finish. Waste is reduced from roughly 40% in traditional spray painting to just 5%. The system was also adopted primarily because it eliminates the dangerous pollutants associated with other applications.

Lastly, the Corcraft factory is a completely sustaining workshop. Other inmates work in a section of the factory repairing and building parts for the large, heavy duty machines that are used to manufacture the

products. Parts are never sent out for purchase, because supervisors can use this opportunity to teach inmates in part making, and how the machines are put together and operate.

### **Wallkill Correctional Facility (Ulster County): Optics**



Wallkill Correctional Facility (Ulster County) houses the optics program that has received much attention in the last few years. Approximately 95-100 inmates employed in the optics program are learning the skills necessary to make eyeglasses. Around 350-400 pairs of eyeglasses are shipped out each day for inmates and most Medicaid recipients in NY. Prior to entering the program, a basic math test is administered followed by in-depth lessons about formulas and different optical concepts.

#### **Inmates seen working in the Optics Shop at Wallkill**

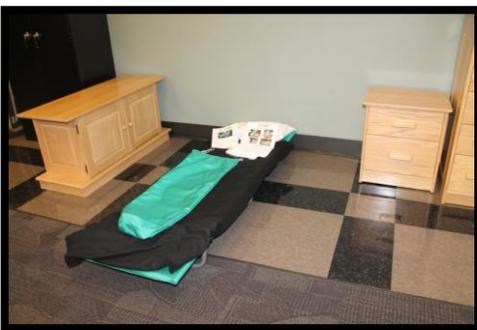
Employment in the optics program has allowed inmates upon release to obtain employment in the field and to build a potential career. Some graduates of the program excelled and obtained managerial positions in the field.

### **Corcraft Headquarters:**

Corcraft's main headquarters are located in Menands, NY. Both the civilian and inmate employees are responsible for the smooth operation of all the facility factories, distribution and sales as well as marketing, auditing and product design. The employees of Corcraft are constantly finding new ways to satisfy customers, build new relationships and potentially new buyers. Corcraft has the ability to tailor certain products to fit the needs of the clients no matter the size.

Non-violent inmates that are part of the Work Release Program at Hudson Correctional Facility (Colombia County) are eligible to work at Corcraft Headquarters. The inmates in Work Release are on a different pay scale than inmates employed inside a facility shop. The inmates that have met the criteria to be in Work Release obtain greater responsibilities and have the ability to go home to their families and their community on weekends, similar to other Work Release participants.

The Department and the Division of Corcraft have been generating new ideas for new technological advance products and services we can offer and sell to the appropriate buyers. Engineers at Corcraft are working with facility factories on possibly being able to produce solar panels for mass distribution and use at our own facilities.



**An example of a "Bed in a Bag"**

A member of the Corcraft Team designed a new product called "Bed in a Bag" that can be of great use to area shelters across the state. The "Bed in a Bag" product costs \$80.00 and all the necessary parts fit entirely into a green fabric bag, including the cot. The contents are manufactured and created in our facility factories.

### **Corcraft Looking Ahead:**

Corcraft has been keeping in close communication with its current buyers while establishing new contracts. Most recently, Corcraft has developed a new product contract with the Metropolitan Transit Authority (MTA). The marketing department is utilizing Constant Contract to target customers with product bulletins. The [Corcraft website](#) is also in the process of getting an upgrade and they are making more products available to purchase online. The Division is limited in who it can sell its affordable,

high quality products to but still manages to bring in \$48 million dollars in revenue. Corcraft is saving taxpayer dollars while providing inmates with meaningful employment in which they can learn soft skills along with marketable skills for future employment upon release from DOCCS custody.

**Corcraft through pictures....**



**A hamper made in the specialty steel shop.**



**Wooden Dressers and end table for the SUNY schools.**



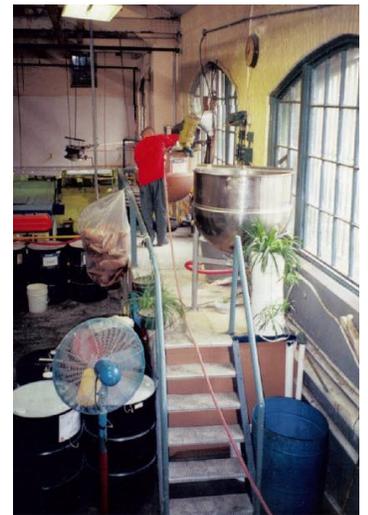
**New chairs to be placed in Parole Offices that are adhered to the wall.**



**Street Signs made at Eastern.**



**The Warehouse at the Corcraft Headquarters.**



**The Soap Shop at Great Meadow.**



**The DMV Plate Shop at Auburn.**



**Inmates Welding.**



**A Trash can for NYC made at Attica.**